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Change the game

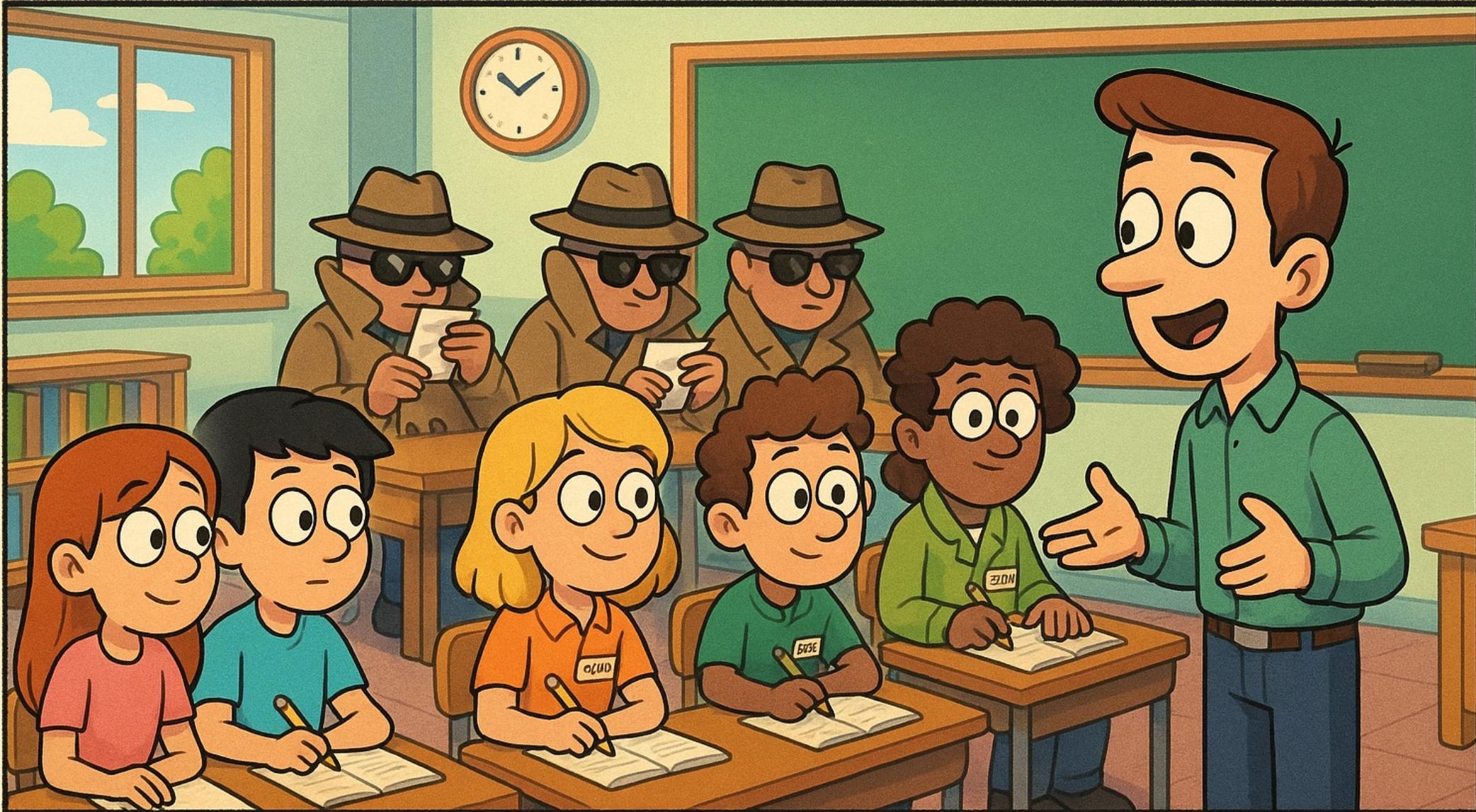
# Beyond the Cookie: The Future of Programmatic Identity and Signal Integrity

Finley Matheson | Regional Account Director (Adform)

July 2025

# THE OLD DAYS

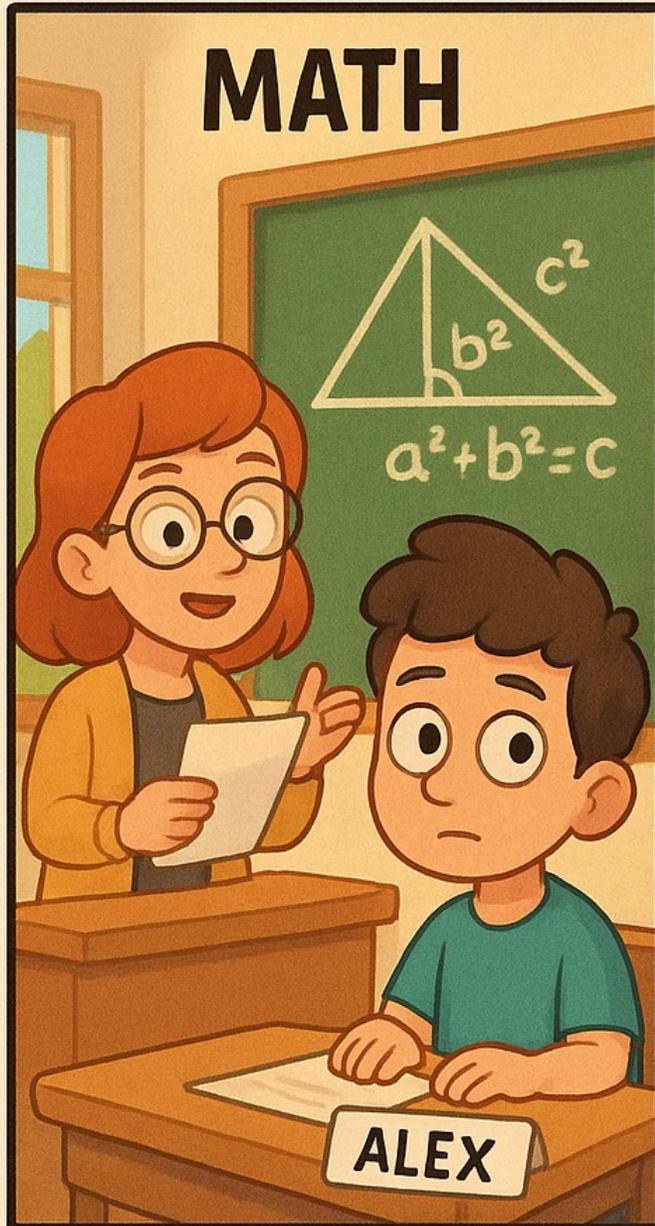
## A BUSY CLASSROOM



# GETTING KICKED OUT



# NOW EVERYONE KEEPS THEIR OWN NOTES



# WHO'S WHO?



# Trying to Fix It

To be continued...



What this  
means for  
Australia  
today across  
the open web



# Insights from the Bid Stream - Australia



**43%**

of requests DO NOT  
include a 3P cookie

**87%**

Of the bid stream  
includes alternative  
IDs

**2.4**

alternative ID providers  
shared per bid request\*

**81**

Unique identifiers  
observed<sup>3</sup>

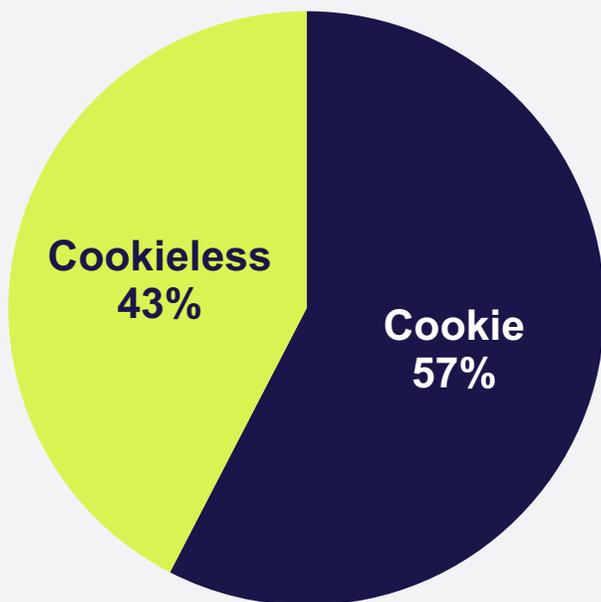
Adform DSP – analysis of the bid stream – June 2025

## Welcome to the **Multi-ID** world

# 1.The Share of Cookieless



## Presence of a third-party cookie



Global Avg. cookieless 41%

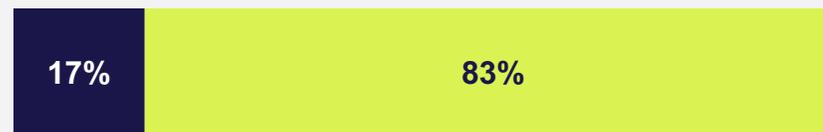
## Presence of a cookie by browser type



User opt-out



User opt-in

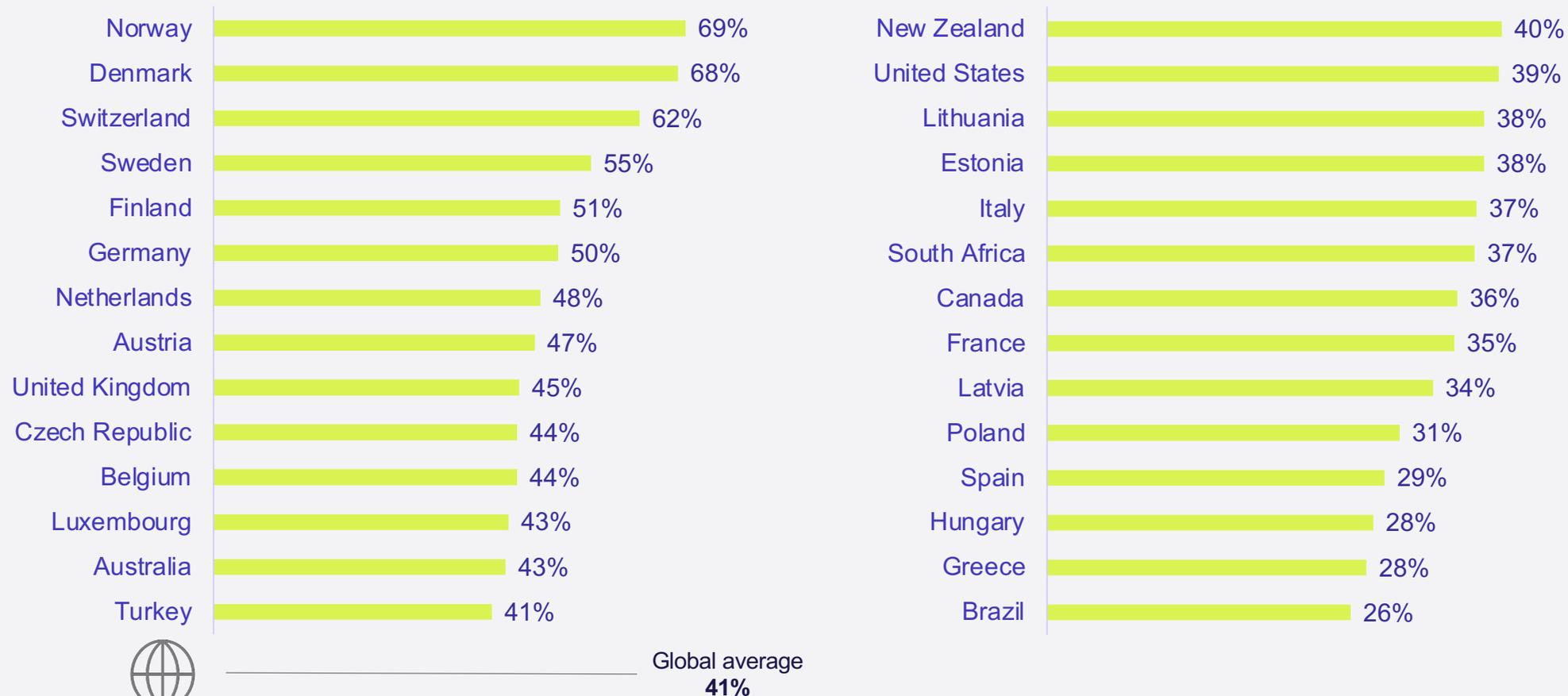


■ Cookie ■ Cookieless

# 1.The Share of Cookieless



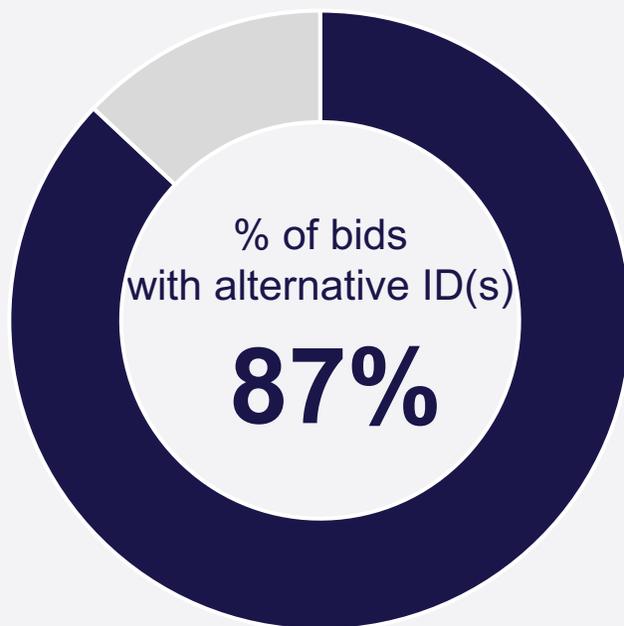
## Cookieless by country



## 2. The scale of first-party ID(s) in the bid stream



### Overview



Global avg. 80%

### Presence of alternative ID(s) when...

Browser is opt-in by default



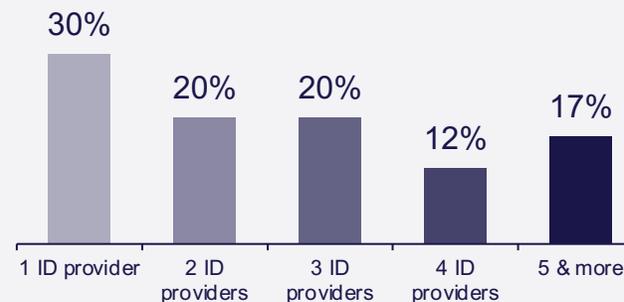
Global 78%

Browser is opt-out by default



Global 83%

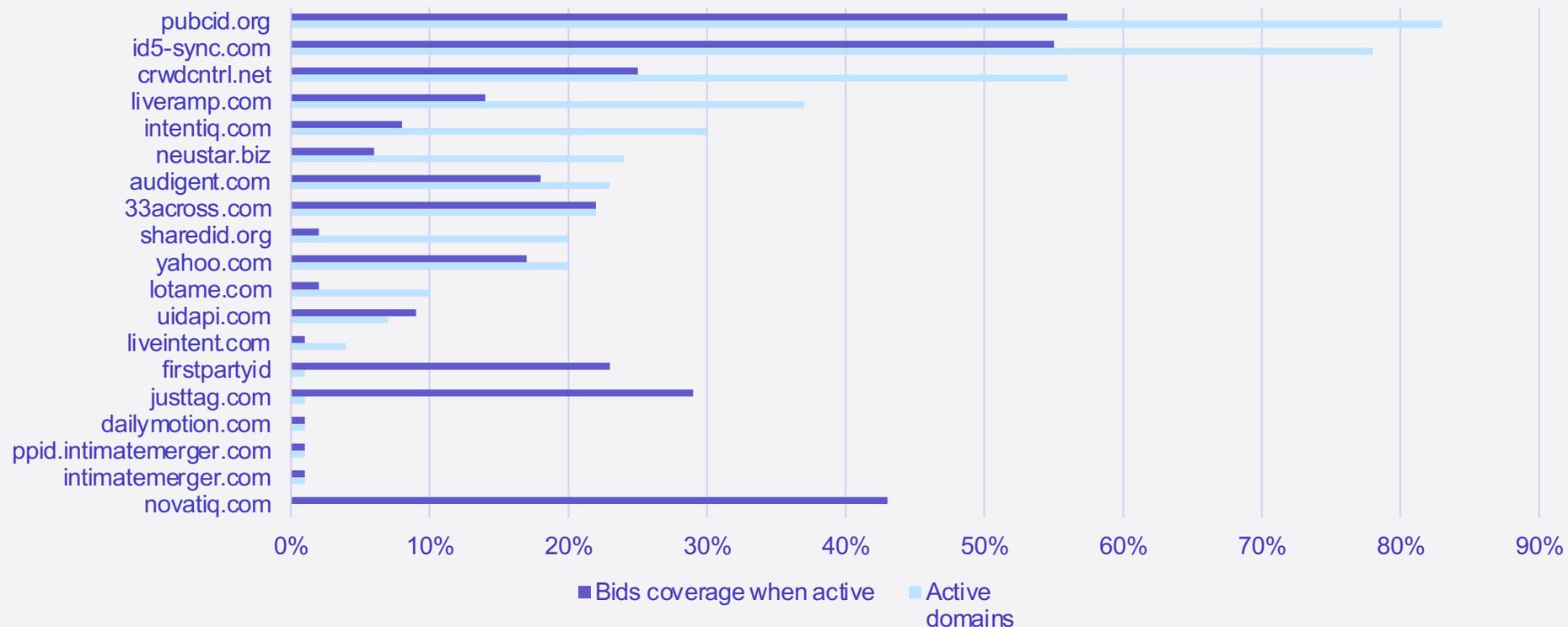
### Alternative IDs per Bid



### 3. A dense and diverse network of first-party ID providers



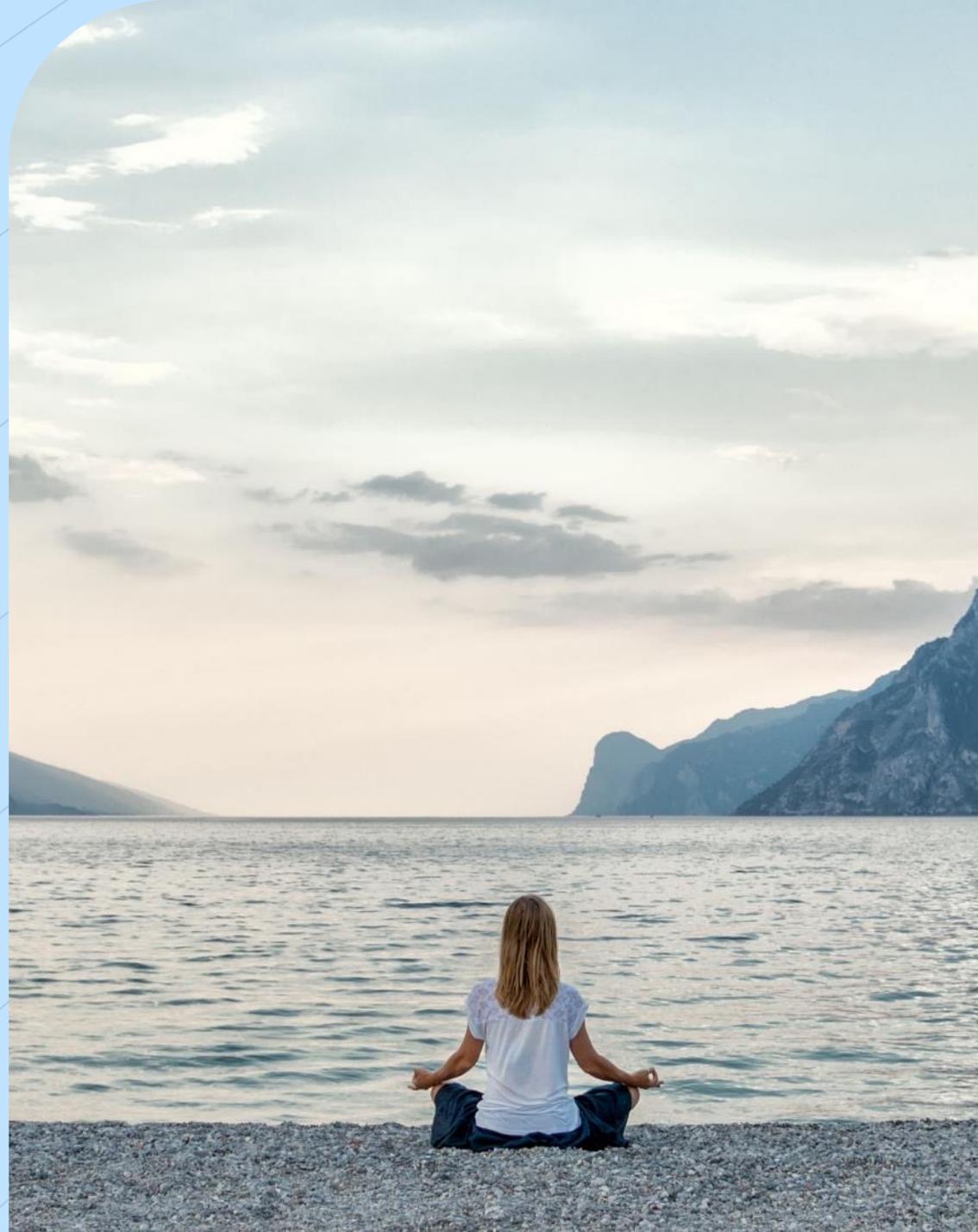
#### Top open first-party ID providers and profile



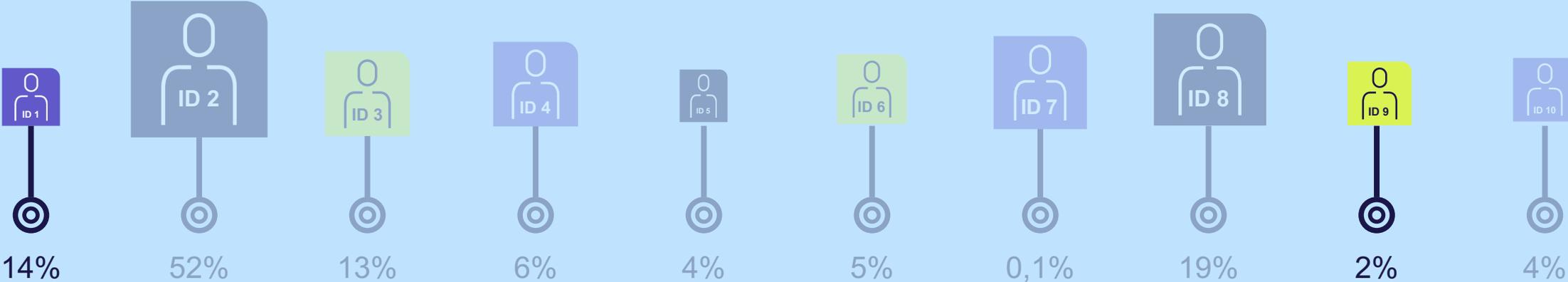
Adform DSP – June 2025 – bid landscape excluding apps – average on top 1000 domains

# Navigating Identity Fragmentation

Adform's approach



# There is no winner takes all ID in Identity's future



**Being forced to choose just one or two makes attaining the reach & frequency you need impossible**



ID5

netID

neustar

nova<sup>+</sup>tiq

utiq

Publishers IDs

Schibsted SEZNAM.cz sanoma

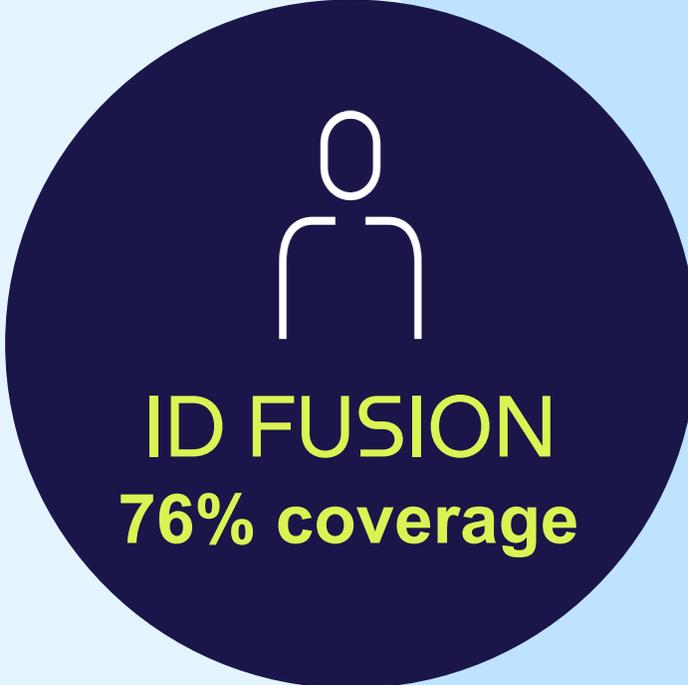
LiveRamp

justID

first-id

LOTAME PANORAMA ID

Prebid



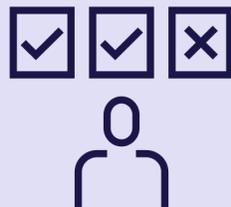
# Bringing clarity to a fragmented Identity Landscape

ID Fusion currently supports 45+ IDs to drive **performance** and **reach** on third-party cookies, first-party IDs, in cookieless and beyond.

## Frequency Capping

No data? No problem.

ID Fusion enables cross-ID frequency capping to maximise reach and reduce waste.



## Targeting

Reach your target audience across cookieless browsers.

- ✓ Retargeting in Safari
- ✓ Cookieless attribution



ID Fusion  
delivers on both  
**brand** and  
**performance**  
objectives

# THE SMART CONNECTOR – ID FUSION



# Panel: The Future of Programmatic Identity and Signal Integrity



**Finley Matheson**

Regional Account Director APAC  
Adform



**Aimee Gossage**

Head of Investment  
Audience Group



**Jerome Velasquez**

Head of Product & Technology  
ADMATIC ANZ



**Moritz Von Sanden**

Head of Sales  
Audience360



**Alex Cujko**

Platform Solutions Consultant  
Adform

# Case Study

Yango teams up with Adform and Audience360 to drive impactful results for Automotive Brand



## Results:

Looking to disrupt the Australia Auto landscape, Yango, Audience360 and Adform partnered together to drive increased brand awareness, website traffic and sales for fast growing automotive manufacturer. Audience360's in-market data enriched by ID Fusion, helped fuel a cross-channel strategy that delivered smarter, more effective campaigns with measurable impact, to significantly scale the business!

**118%**

User increase on site  
(Jan-24 vs Jun-24)

**56%**

Display engagement growth  
(Jan-24 vs Jun-24)

**26%**

Surge in YoY unprompted awareness  
(May-23 to May-24)

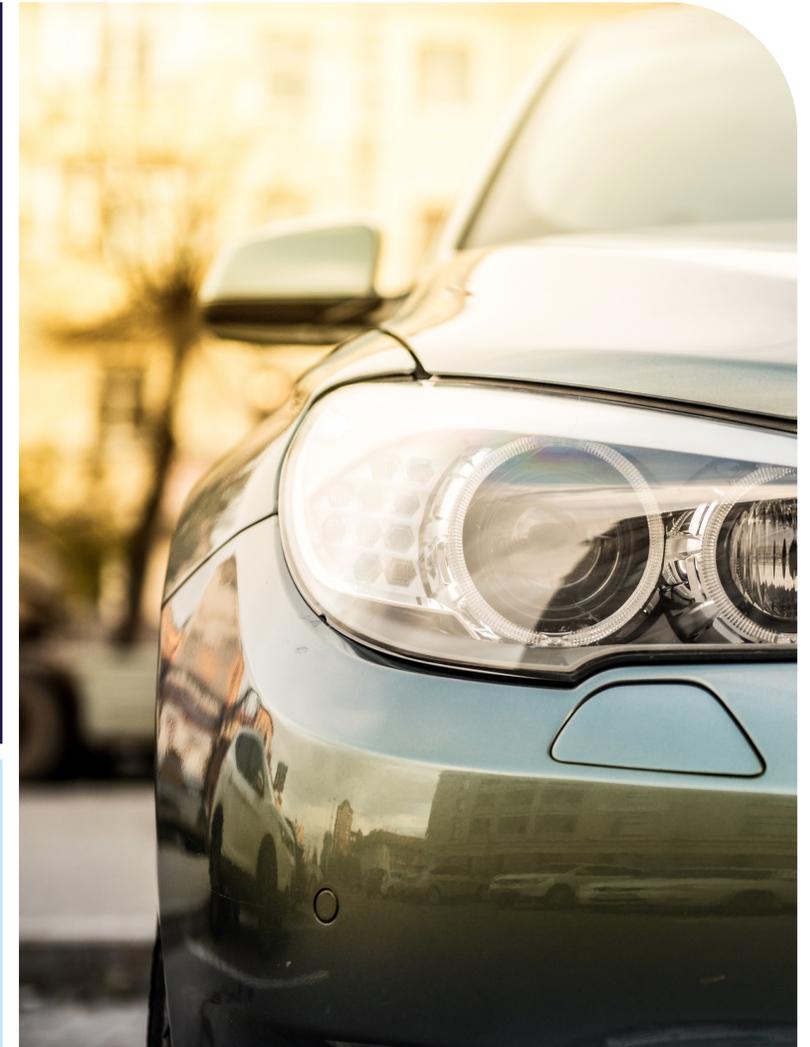
**10.5%**

Of exposed audiences booked a test drive



“Audience360’s partnership with Adform has transformed our approach to targeting in-market audiences, allowing us to reach specific audiences across devices and channels, significantly improving engagement and conversions, making this partnership invaluable”

**Dylan Sargant, Associate Media Director, Yango**



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# Thank you!

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